

Southern Telecommunications Company

SERVICE PROPOSAL

Madison County
 171 Cobblestone Drive
 Madison MS

Date: **3-Jun-2021**

	QTY.	UNIT	Totals	Proposed STC Services	
				Unit	Totals
Voice Services					
STC IP Voice Service	25			\$2.66	\$66.50
Telephone System					
STC/Grandstream GXP 2130 Gigabit Handsets	25			\$6.50	\$162.50
24 Port Gigabit POE Switch	2			\$14.00	\$28.00
All System Features					Included
Long Distance Service					
Local & 1+ Long Distance Service					Unlimited
Fax & Alarm Services					
Analog Alarm Line	1			\$64.96	\$64.96
Fax Services	3			\$6.50	\$19.50
Estimated Taxes					
Federal USF Tax	25			\$0.59	\$14.75
					\$356.21

- * Month to month term agreement.
- * Unlimited local and long distance calling plan includes the 48 continental states.
- * Installation, training & maintenance is included in the monthly charge above.
- * Federal USF tax is subject to quarterly change.

 Company Name

 Date

 By

 Title

 Print

 STC



Proposal

Netlink Voice
400 Liberty Park Court
Flowood, MS 39232
United States

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Proposal #	1857 v2
Date	March 29, 2021
Expires	April 28, 2021
Contact	Nicole Welch

Prepared for

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ACCEPT PROPOSAL

CloudPBX+ for Madison County - Madison Office

Monthly Recurring Charges

Item	Qty	Price	Total
CloudPBX+ w/ unlimited US LD Model: Enterprise Phone	25	\$18.00	\$450.00
Faxing Service w/ unlimited US LD Type: Analog Fax Line	3	\$25.00	\$75.00
IP-POTS Trunking w/ unlimited US LD Purpose: Elevator Line	1	\$50.00	\$50.00
e911 Surcharge	29	\$1.50	\$43.50
Regulatory cost recovery fee	29	\$1.50	\$43.50
Total Recurring			\$662.00 USD

Up-Front Fees

Item	Qty	Price	Total
Activation Fee	29	\$36.00	\$1,044.00
Total Due			\$1,044.00 USD

Please contact us if you have any questions.

ACCEPT PROPOSAL

Contract Term:: 60 Months
Multi-location: No

Madison County Telephone Equipment & Service Comparison**Monthly Charge****Southern Telecommunications**

STC IP Voice SIP Service	\$2.66
STC/Grandstream Handset - Rental	\$6.50
Universal Service Tax	<u>\$0.59</u>
Total	\$9.75

Cspire

IP Voice State Contract	\$7.00
VVX 411 - Rental	\$2.55
Universal Service Tax	\$0.74
E 911 Training Charge	\$0.05
MS Madison E-911	<u>\$1.00</u>
Total	\$11.34

Hosted VOIP Services Pricing Table

Service/Feature	Charge Per	Unit MRC	Taxes	Fees	Total MRC	Install & Config	Training	Unit NRC
IP Voice Service (All basic features included in service)	Line	\$7.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
IP Voice Additional Features								
Call Center features	Seat	\$118.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Unified Messaging - UC-One (includes Mobility Integration & Soft Phones)	Line	\$2.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Auto Attendent - Standard	Unit	\$1.70	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Auto Attendent - Multi-Level	Unit	\$2.75	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Call Recording								
30 Day Retention	Seat	\$3.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$129.00
90 Day Retention	Seat	\$6.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$129.00
365 Day Retention	Seat	\$15.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$129.00
Call Queuing								
	Queue	\$13.25	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
	Agent	\$3.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
	Supervisor	\$3.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Cisco Jouney Platform - Advanced Call Center								
CJP Standard Agent - Named	Agent	\$95.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
CJP Standard Agent - Concurrent	Agent	\$118.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
CJP Premium Agent - Named	Agent	\$118.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
CJP Premium Agent - Concurrent	Agent	\$150.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Additional Recording Storage	Hour	\$0.027	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Quality Management	Agent	\$31.75	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Workforce Management	Agent	\$31.75	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
WFO Analytics	Agent	\$45.35	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
WFO Analytics with Transcription	Agent	\$54.45	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
WFO Bundle	Agent	\$90.75	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Speech Enabled IVR - Peak Concurrent Port	Port	\$254.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Outbound Campaigns - Unique Named Agent	Agent	\$27.25	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Outbound Campaigns - Peak Concurrent Agent	Agent	\$36.30	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Professional Services	Special Quote	TBD	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Miscellaneous								
Direct linward Dial (DIDs)	DID	\$0.24	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
PBX Replacement	Unit	\$3.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Receptionist Console	Console	\$20.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Additional Directory Listings	Listing	\$2.50	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Remote Call Forwarding	Forwarded #	\$20.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Virtual Extension - 500 extensions or less	Extension	\$3.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Virtual Extension - 501 extensions or more	Extension	\$1.50	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Survivability (POTS line)	Line	\$49.99	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Charge for on-site service call (No trouble found)	Dispatch	\$125.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Charge for on-site service call (Not to exceed \$500 per day)	Hour	\$100.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Administrative training, including travel	Day	\$0.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Administrative training material	Unit	\$0.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00

End-user training, including travel	Day	\$0.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
End-user training material	Unit	\$0.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Troubleshooting training material	Unit	\$0.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Domestic LD (Unlimited to the 50 United States & Canada)	Minute	\$0.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
International LD	Minute	*	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Directory assistance	Call	\$1.25	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Phone Configuration Fee	Phone	\$0.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$50.00
Email to Fax Service	5 users	\$14.99	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Phone Lockdown Feature	Phone	\$0.10	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Integrating with existing PBXs	Unit	\$0.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Various dialing plans	Unit	\$0.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
LAN assessment (VoIP related)	Unit	\$0.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Encryption - VOIP Phone	Unit	\$0.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
TSP # Assignment	Unit	\$0.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00
Internal Cabling Drops - Up to 15 drops per location**	Drop	\$210.00	\$0.00	See Table A	Unit MRC + Taxes + Fees	\$0.00	\$0.00	\$0.00

* See International Rate Card

** Rate may increase up to 10% per year (see revision #12)

Table A - Fees

Tax or Fee	Rate or Amount	Notes
Federal Universal Service Fund*	5.19%	Applies to Voice Line and certain voice features. Fee can change during the year.
E911 Fee	\$1.00	Flat fee per Voice Line to fund E911 Services max is \$25 per service location
E911 Training Charge	\$0.05	Flat fee per Voice Line to fund E911 Services

* Subject to change throughout the year (Current fees 3-1-18)

** Taken out of table - ITS said were not approved under the current contract

Hosted VOIP Device Pricing Table

Device/Accessory/Switch	Lease To Own 3 Year MRC	Lease To Own 5 Year MRC	Monthly Rental MRC	Up Front Purchase
IPV Desk/Utility Phones				
VVX 150	\$2.50	\$1.50	\$1.28	\$73.00
VVX 250	\$3.50	\$2.00	\$1.70	\$99.00
VVX 350	\$4.00	\$2.50	\$2.13	\$121.00
VVX 450	\$5.00	\$3.00	\$2.55	\$151.00
VVX 501	\$6.50	\$4.50	\$3.83	\$209.50
VVX 601	\$8.50	\$5.50	\$4.68	\$264.50
IPV Conference Phones				
IPV Conference 6000	\$16.00	\$10.00	\$8.50	\$513.00
Trio 8500	\$20.00	\$12.50	\$10.63	\$646.50
Trio 8800	\$29.00	\$18.50	\$15.73	\$940.50
Accessories				
Sidecar (VVX 50 series Color Expansion Module)	\$5.50	\$3.50	\$2.98	\$175.50
VVX Camera	\$3.50	\$2.00	\$1.70	\$101.00
Extension Microphones	\$4.50	\$3.00	\$2.55	\$140.50
Cordless IP Phone	\$6.50	\$4.00	\$3.40	\$206.50
One-Way Paging Speaker	\$5.50	\$3.50	\$2.98	\$165.00
Power Brick	NA	NA	\$1.00	\$20.00
Switch/Router/Gateway				
POE Switch (Gigabit) - 8 port	\$9.00	\$6.00	\$5.10	\$289.00
POE Switch/Router (10/100 capable)- 24 port	\$21.00	\$13.50	\$11.48	\$686.50
POE Switch/Router (Gigabit) - 24 port	\$31.50	\$19.50	\$16.58	\$1,015.50
Fiber Aggregation SFP Switch - 28 port	\$103.50	\$65.00	\$55.25	\$3,379.50
Digital to Analog Gateway - 8 port	\$29.50	\$18.50	\$15.73	\$963.00
Digital to Analog Gateway - 16 port	\$43.50	\$27.50	\$23.38	\$1,412.00
Digital to Analog Gateway - 24 port	\$47.50	\$30.00	\$25.50	\$1,540.50